1. Approve last meetings minutes
   1. Approved
2. Review Financials – Libby Schoedel
   1. All in all, still ahead and up over last year
   2. Our expenses are a little higher than last year
   3. Trails is up because of Banff money
      1. Could potentially look at using Banff money for snowmobiles
   4. JNQ is positive $2k, and will be up to $6k shortly
   5. Race Team, 12 kids registered and paid
   6. T-Team, $3,700 net, and $3,400 in registration, 8 or 9 paid for
   7. Development and general programs
      1. Memberships look to be a little bit lower this year
   8. All teams linked together is net positive - Race/T-Team/Cross
   9. NK and Rangers together is net positive
   10. Looking for a way to compare membership numbers and money/income over time
3. Grooming/Trail clearing – Dave
   1. Retrospective this Thursday, figuring out how to get more Trail Day leaders
4. Race team – Ben Mandel
   1. Assistant Coach Contract signed - signed
   2. Some more people transferring over from Cross Team
   3. Race team scholarship - Sandpoint skiers submitted the forms
      1. Action Item - Kate B., Libby S., and Liz A. - Need three people on scholarship committee, then decide what the criteria and review process will be
         1. Use free and reduced lunch map as a key criteria
         2. Formalize process for reviewing scholarships
         3. Kate B., Libby S. and Liz to be on the review committee
      2. There is also $2,500 sitting there in the Susie McDonald scholarship fund
      3. Action Item - Matt H. and Colin Q. - Create a google account so everyone has access to our useful guidance, standard operating procedures, such as:
         1. Contracts
         2. Financials
         3. Process/policy documents
         4. Guidance for sholarships
         5. Registrations
         6. Calendars of key dates
         7. Set it up to back up regularly, just in case anything gets deleted
5. Transition Team – Ben Mandel
   1. T-Team coach Ted should be fine healthwise to continue coaching
   2. Laser tag/should reimburse him this year, and moving forward kids will pay
   3. Two sessions this week, one pre-conditioning
   4. We should have a policy about not participating if liability waivers aren’t signed
      1. Don’t be out there racing/participating unless you’ve signed a waiver
   5. Send information to Libby
6. Nordic Kids/Rangers – Matt Halloran
   1. Identified 9 coaches, looks like NK is on track to be above 100
   2. NK coach meeting this Thursday
   3. NK hats are ordered
   4. Funding hasn’t come through for shirts 100%,
      1. Currently at $900
      2. Need $600 more to reach need of $1,500
      3. Board approval to float remainder if other sponsors don’t come through
   5. This is Kurt Gauss’ last year as Nordic Rangers coach
      1. Need a plan to replace him or how to move the program forward
      2. Current participants are interested in continuing in the program
      3. Action Item - Recruit people to take on this role, and have a plan to fill his position
7. Adaptive / Skijor – Susan Engel
   1. Someone from Tri-Cities will be coming to Mt. Spokane to do training
   2. Robin Redmond wondering if she could provide scholarship funding
   3. Action Item for scholarship team - Provide a form to Robin that this person can fill out to provide documentation of his financial need and expenses
   4. VA planning to bring up physical therapists and do an event, date TBD
   5. Parks and Rec events in February and March, dates to be defined
   6. Shriner’s will do an event with children and parents - Saturday, February 29th
      1. Looking for volunteers to do instruction that day
8. Master Ski Team and Adult Programs – Petr Groza
   1. Winterfest Jan 5
      1. First day of Masters Ski Team. Introductory session. Meet people, go for a ski, make connections. Ski together, share workout plans and training tips.
      2. If you’re an SNSA member, that’s your ticket into the group. Free to SNSA members.
      3. SNSA would cover the Meetup.com costs going forward
      4. Make it an option to purchase a hat. Use up existing stock of hats, and then re-order next year.
      5. Concern: will participants be spammed by Meetup.com emails?
      6. Consider re-branding to make it more clear who this is geared toward
         1. Provides a membership benefit
      7. Can re-use training plan from last year provided by Kara
      8. Maintain a contact list of people who participate to reach out to when looking for volunteers and sponsorships
      9. Group looking into mid-week options
   2. Masters ski team
      1. Voted to approve: - Motion passed unanimously - Make the program free to all members.  Members need to sign up for the group to get access to the Meetup group.  Costs for Meetup group would be recouped in additional memberships from people becoming members just for the Masters program.  Can purchase masters hats and headbands for $30 (only a few left). Redesign and reorder hats every two years.
9. 2020 Foundation Park Improvement Project Grants due Dec 1 - Kate
   1. We have until December 16
   2. Educational signage around Selkirk
      1. What can happen on groomed trails
      2. Specifically what can happen on skijoring
      3. What kind of signs do we need?
         1. What could we put on the lodge on the big blank slate
            1. ie No snowshoeing here
            2. No fat-biking
            3. No dog-walking
            4. Use standard parks signage
            5. Need to go look at the site
10. Snow Mobile / ATV
    1. Ski patrol snow mobile – Take title and update electronics - $40
       1. There was concern about if it would be available to use, and maintenance needs
       2. George and others recommended taking the machine on
       3. Move to Approve - Motion approved unanimously: : Motion to take on the ski patrol snowmobile and do minimal repairs to electronics. We will split annual maintenance cost of $300 with Ski Patrol. No grant involved with Parks, so eventually we can sell it.
    2. Old SNSA snowmobile - SNSA needs to keep the old SNSA snowmobile to provide backup grooming. We can get by this year without replacing the alternator. Move forward on replacing the drive belt, relay, and purchasing a jump pack for around $140.
       1. Move to Approve - Motion approved unanimously: Replace drive belt, relay and purchase a jump pack for $140.
       2. We need both in case one has issues, particularly for events like JNQ, Langlauf and Souper Bowl
    3. Next year to purchase ATV to replace old snowmobile (Yamaha Grizzly 700 EPS $10K, Camso Tatou tracks $4k)
11. Online Classifieds: Creating a classified section. Recommended to include only text, not photos, and if people want to include photos, they can create a Craigslist post and we’ll add a link to that post from Spokane Nordic’s classifieds. Motion to Approve - Motion approved unanimously.
12. Web Cam
    1. May want to vote on a new web cam for cost of $100 before the next meeting.
    2. Motion to Approve - Approved by Majority: purchase of new web cam for around $100.
13. Partnership Updates – Andy Anderson
    1. Operating agreement
       1. To Do: Need to put $500 damage deposit check in with IEP for potential damage to the land from the Loppet.

1. Fundraising – Kate Burns, Andy Anderson
   1. Sponsors for Lodge TV - Campaigning for money in January would fall into new fiscal year for companies and donors
      1. Giving Tuesday is tomorrow, could potentially put something out on the website or in an email to donors in the email list
      2. Action Item - Brad T.: post on Facebook and link directly to our site
         1. One-click: make it easy to donate to Spokane Nordic as a 501(c)3 non-profit
      3. It would be helpful to recognize existing sponsors from Trail Maps, etc. on the Lodge TV, and give them more exposure
         1. Are there other potential sponsors who might want to be up on the TV?
         2. Would be helpful to get together a future sponsor list and get it assigned now
         3. Looking for board support with fundraising for JNQ
   2. Update plan for approaching sponsors
      1. Could begin campaign now to fundraise for ATV, to begin asking people this winter for next winter’s need
2. Executive session